Coldwell Banker Residential Brokerage is Offering a Discount to All State of Colorado Employees

State employees **must** contact *JoAnn Dekrell* with **Coldwell Banker Residential Brokerage**, for information on this discount. JoAnn is located in the Coldwell Banker Residential Brokerage Interlocken office at 12303 Airport Way Suite 270 Broomfield, CO 80021. This discount is offered to all State of Colorado Employees by JoAnn Dekrell. If JoAnn is unable to provide services for any State Employee outside the Denver Metro area for any reason, she will refer the employee to another Coldwell Banker Residential Brokerage Real Estate Agent/Broker in their area. Real Estate Agents outside the Denver Metropolitan area may work under a different Broker Fee structure. Please contact JoAnn at (720) 299-2631or e*mail to:* JoAnn.Dekrell@ColdwellBanker.com.

To be eligible for this discount you must not be under contract with any other Real Estate Agent. JoAnn Dekrell or an approved Coldwell Banker Broker Residential Brokerage must be with you when you view any property during your first visit. This is not a solicitation for business to any person who is currently under contract with another Real Estate Agent or Brokerage firm. This discount does not apply to prior sales or present contracts.

Eligible employees will receive 20% of JoAnn Dekrell's commission fee when buying or selling a home.

For example: The seller normally pays Realtor costs associated with the transaction. Assume the purchase price is $200,000; the seller agent fee is 3%, the buyers agent receives 3% which equals 6%. The selling agent and buying agent each will receive $6,000 for services provided.

If you sell or buy a house using JoAnn Dekrell or another authorized broker with Coldwell Banker Residential Brokerage as your Realtor, using the example above, after the Broker split with Coldwell Banker - assume the split is 60/40 and it may fluctuate - the broker would provide the employee a refund of $720 after closing.